

## STATE OF ARIZONA

DEPARTMENT OF EDUCATION CONTRACTS MANAGEMENT UNIT

## REQUEST FOR QUOTATION (RFQ)

RFQ REFERENCE NUMBER: ED08-0038
Commodity Code(s): 9188-099-0000

Description: CSPD Project Improvement Professional Development and Project

**Coordinator's & Coaching Manuals** 

OFFER DUE DATE: June 24, 2008 at 3:00 P.M. MST

DATE ISSUED: June 11, 2008

Submittal Location: Arizona Department of Education

Contracts Management Unit

1535 West Jefferson Street, Bin 37

Phoenix, Arizona 85007

**REPLY TO:** 

FAX: (602) 364-0598
Phone: (602) 542-4254
Procurement Officer: Brian D. Ball

In accordance with A.R.S. §41-2535, the Arizona Department of Education's Contracts Management Unit is issuing this request for quotation for the materials or services specified. Offers will be received by the Arizona Department of Education's Contracts Management Unit at the above specified location until the time and date cited.

Offers must be in the actual possession of the Arizona Department of Education's Contracts Management Unit on or prior to the time and date, and at the submittal location indicated above. *Late offers will not be considered.* 

Offers must be submitted in a sealed envelope or package with the Solicitation Number and the Offeror's name and address clearly indicated on the envelope or package. All offers must be completed in ink or typewritten. Additional instructions for preparing an offer are included in this Solicitation.

Persons with disabilities may request special accommodations such as interpreters, alternate formats, or assistance with physical accessibility. Requests for special accommodations must be made with 72 hours prior notice. Such requests are to be addressed to the Solicitation Contact Person or Procurement Officer.

Further, in accordance with A.R.S. §41-2535, if practicable, this procurement shall be restricted to small businesses. Quotations received from other than small businesses will be considered after the Procurement Officer determines that no small business has provided a responsible quotation.

#### SMALL BUSINESS CERTIFICATION

As a person authorized to represent this offeror, by signing below I certify that the bidding organization is qualified as a small business. A small business means a concern, including its affiliates, which is independently owned and operated, which is not dominant in its field, and which employs fewer than one hundred full-time employees or which had gross annual receipts of less than four million dollars in its last fiscal year (A.R.S. 41-1001). Procurements estimated to cost less than ten thousand dollars shall be restricted to small businesses in accordance with A.A.C. R2-7-335.

Signature of Person Authorized to Certify Status as Small Business

## OFFER AND AWARD



ARIZONA DEPARTMENT OF EDUCATION Contracts Management Unit 1535 West Jefferson Street, Bin 37 Phoenix, Arizona 85007

## CONTRACT NO. ED08-0038

## **OFFER**

The Unders	gned hereby	offers a	and agrees	to	furnish	the	materials,	service(s)	or	construction	in	compliance	with	all	the	terms
conditions, s	pecifications	and ame	ndments in	ı the	e Solicit	atioi	n.									

Company Name			Name of I	Person Authorized to Sign Offer
Street Address			Title of A	Authorized Person
City	State	Zip Code	Signature	e of Authorized Person
Telephone Number	er:			
Facsimile Number	r:		Date	
Offeror's Arizona	Transaction (Sales)	Privilege Tax License	Number:	
Offeror's Federal	Employer Identificat	tion Number:		
	A	CCEPTANCE OF O	OFFER AND CONTE	RACT AWARD
Your Offer is here	eby accepted. You a	re now bound to perfo	orm the services based	l upon your Offer, as accepted by the State.
This Contract shal	ll henceforth be refer	red to as Contract Nu	mber <b>ED08-0038</b>	
				terial, service or construction under this contract un tice to proceed, if applicable.
		S	tate of Arizona	
	A	Awarded this	day of	2000
		Pro	ocurement Officer	

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Contracts Management Unit
1535 West Jefferson Street, Bin 37 Phoenix, Arizona 85007

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## SECTION 1 SPECIAL INSTRUCTIONS TO OFFERORS

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#### SOLICITATION NO. ED08-0038

- 1. Incorporation by Reference: The State of Arizona's Uniform Terms and Conditions, and Uniform Instructions to Offerors are hereby incorporated by reference. These documents may be accessed through the Arizona Enterprise Procurement Services office (<a href="http://azspo.az..gov">http://azspo.az..gov</a>) or by calling either, the Enterprise Procurement Services Office at (602) 542-5511 or the Arizona Department of Education at (602) 542-6537. It is the Offeror's responsibility to obtain the current revision of these documents.
- **2. Definition of Terms Used in these Special Instructions.** As used in these instructions, the following terms have the following meaning:
  - A. "ADE" means the Arizona Department of Education.
  - B. "Department" means the Arizona Department of Education.
  - C. "Information Technology" means all computerized and auxiliary automated information processing, telecommunications and related technology, including hardware, software, firmware, vendor support and related services, and equipment (including without limitation, computers, data processors, microprocessors, calculators, programmable systems and other electronic devices).
- **3. Required Information.** The following shall be submitted concurrent with and as part of the Quote:
  - A. Offer and Contract Award Form;
  - B. Section 4, Contract Administration;
  - C. Attachment 5.1, Prices;
  - D. Attachment 5.2, Offeror's References;
  - E. Attachment 5.3, Offeror's Organization;
  - F. Attachment 5.4, Sole Proprietor Certificate (if necessary); and
  - G. Solicitation Amendments (if any).
- **4. Award of Contract.** Award of a \_contract will be made to the responsible bidder submitting the quotation which is most advantageous to the State and conforms to the solicitation.
- 5. Offer Format and Content.
  - A. **One clearly marked original quote and 3 copies** shall be submitted. If the Offeror finds it necessary to take exception(s) to any of the requirements specified in this Solicitation, clearly indicate each such exception in the quote along with a complete explanation of why the exception was taken and what benefit accrues to the State thereby.
  - B. To facilitate evaluation, the Quote must be specific and complete to clearly and fully demonstrate the bidder has a thorough understanding of the requirement(s), provides detailed information, and relates experience concerning previous performance of similar services.

## SECTION 1 SPECIAL INSTRUCTIONS TO OFFERORS

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- **Evaluation and Selection.** Evaluation of offers may be accomplished as follows:
  - A. <u>Step One</u>. Initial review of quote to determine basic susceptibility for award of the Solicitation, where quotes will be reviewed to insure they include all required information.
  - B. <u>Step Two</u>. Evaluation of offer to assess the bidder's capability to deliver the required services in accordance with the terms and conditions set forth in the Solicitation and requirements of the Scope of Work.
- **7. Certificate of Insurance Form.** ADE recommends that the bidder consider using the sample Certificate of Insurance included in this Solicitation as Exhibit 6.1. If the bidder wishes, it may submit a substantially similar Certificate of Insurance. If the bidder so elects, the proposed Certificate of Insurance shall be submitted to ADE for review and approval.
- **8. Federal Immigration and Nationality Act:** By submission of the offer, the offeror warrants that both it and all proposed subcontractors are and shall remain in compliance with all federal, state and local immigration laws and regulations relating to the immigration status of their employees. The State may, at its sole discretion require evidence of compliance during the evaluation process. Should the State request evidence of compliance, the offeror shall have 5 days from receipt of the request to supply adequate information. Failure to comply with this instruction or failure to supply requested information within the timeframe specified shall result in the offer not being considered for contract award.

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- **1. Definition of Terms Used in these Special Terms and Conditions.** As used in these Special Terms and Conditions, the following terms have the following meaning:
  - A. "ADE" means the Arizona Department of Education.
  - B. "Department" means the Arizona Department of Education.
  - C. "Information Technology" means all computerized and auxiliary automated information processing, telecommunications and related technology, including hardware, software, firmware, vendor support and related services, and equipment (including without limitation, computers, data processors, microprocessors, calculators, programmable systems and other electronic devices).

#### 2. Changes.

- A. The Procurement Officer may at any time, by written order, and without notice to the sureties, if any, make mutually acceptable changes within the general scope of this Contract in any one or more of the following:
  - (1) Description of services to be performed;
  - (2) Time of performance (i.e., hours of the day, days of the week, etc.); and
  - (3) Place of performance of the services.
  - (1) Drawings, designs, or specifications when the supplies to be furnished are to be specifically manufactured for the State in accordance with the drawings, designs, or specifications.
  - (2) Method of shipment or packing.
  - (3) Place of delivery.
- B. If any such change causes an increase or decrease in the cost of, or the time required for, performance of any part of the work under this Contract, whether or not changed by the order, the Procurement Officer shall make an equitable adjustment in the Contract price, the delivery schedule, or both, and shall modify the contract.
- C. The Contractor must assert its right to an adjustment under this provision within 30 days from the date of receipt of the written order. However, if the Procurement Officer decides that the facts justify it, the Procurement Officer may receive and act upon a proposal submitted before final payment of the Contract.
- D. If the Contractor's proposal includes the cost of property made obsolete or excess by the change, the Procurement Officer shall have the right to prescribe the manner of the disposition of the property.
- E. Failure to agree to any adjustment shall be a dispute under the Contract Claims provision of this Contract. However, nothing in this provision shall excuse the Contractor from proceeding with the Contract as changed.

#### 3. Insurance Requirements.

A. Without limiting any liabilities or any other obligation of the Contractor, the Contractor shall purchase and maintain, in a company or companies lawfully authorized to do business in the State of Arizona, and rated at least A VII in the current A.M. Best's, the minimum insurance coverage(s) below:

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- (1) **Commercial General Liability,** with minimum limits of \$1,000,000 per occurrence, and an unimpaired products and completed operations aggregate limit and general aggregate minimum limit of \$2,000,000. Coverage shall be at least as broad as the *Insurance Service Office, Inc. Form CG25031185*, issued on an Occurrence basis, and endorsed to add the State of Arizona and the Arizona Department of Education as an additional Insured with reference to this contract. The policy shall include coverage for:
  - (a) Bodily Injury;
  - (b) Broad Form Property Damage (including completed operations);
  - (c) Personal Injury;
  - (d) Blanket Contractual Liability;
  - (e) Products and Completed Operations, and this coverage shall extend for one (1) year past acceptance, cancellation or termination of the services or work defined in this contract; and
  - (f) Fire Legal Liability.
- (2) **Business Automobile Liability,** with minimum limits of \$1,000,000 per occurrence combined single limit, with *Insurance Service Office, Inc. Declarations* to include Symbol One (Any Auto) applicable to claims arising from bodily injury, death or property damage arising out of the ownership, maintenance or use of any auto. The policy shall be endorsed to add the State of Arizona and the Arizona Department of Education as an Additional Insured with reference to this contract.
- (3) Workers Compensation and Employers Liability Insurance as required by the State of Arizona Workers Compensation statutes, as follows:

(a) Workers Compensation (Coverage A): Statutory Arizona Benefits; and

(b) Employers Liability (Coverage B): \$500,000 each accident;

\$500,000 each employee/disease; and \$1,000,000 policy limit/disease.

Policy shall include endorsement for All State coverage for state of hire.

- (4) **Professional Liability** Insurance with minimum limits of \$1,000,000 each claim (or each wrongful act) with a Retroactive Liability Date (if applicable to Claims-Made coverage) the same as the effective date of this Contract. The policy shall cover professional misconduct or lack of ordinary skill for those positions defined in the Scope of Work of this Contract and, at the discretion of the State of Arizona and the Arizona Department of Education, shall include one of the following types of Professional Liability policies:
  - (i) Directors and Officers;
  - (ii) Errors and Omissions;
  - (iii) Teachers Professional;
  - (a) The State of Arizona and the Arizona Department of Education shall be named as an Additional Insured as their interests may appear.

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- (b) The policy shall contain an Extended Claim Reporting Provision of not less than one (1) year following termination of the policy.
- B. The State of Arizona and the Arizona Department of Education reserve the right to request and receive certified copies of all policies and endorsements within ten (10) calendar days of contract signature.
- C. Certificates of Insurance acceptable to the State of Arizona and the Arizona Department of Education shall be issued and delivered prior to the commencement of the work defined in this Contract, and shall identify this Contract and include certified copies of endorsements naming the State of Arizona and the Arizona Department of Education as Additional Insured for liability coverages. The certificates, insurance policies and endorsements required by this paragraph shall contain a provision that coverages afforded will not be cancelled until at least 30 days prior written notice has been given to the State of Arizona and the Arizona Department of Education. All coverages, conditions, limits and endorsements shall remain in full force and effect as required in this Contract.
- D. Failure on the part of the Contractor to meet these requirements shall constitute a material breach of contract, upon which the State of Arizona and the Arizona Department of Education may immediately terminate this Contract or, at its discretion, procure or renew such insurance and pay any and all premiums in connection therewith, and all monies so paid by the State of Arizona and the Arizona Department of Education shall be repaid by the Contractor upon demand, or the State of Arizona and the Arizona Department of Education may offset the cost of the premiums against any monies due to the Contractor. Costs for coverages broader than those required, or for limits in excess of those required, shall not be charged to the State of Arizona or the Arizona Department of Education. Contractor and its insurer(s) providing the required coverages shall waive their rights of recovery against the State of Arizona, its Departments, Employees and Officers, Agencies, Boards and Commissions.
- **3. Contract Term.** The term of this Contract shall commence on the date the Procurement Officer signs the Offer and Acceptance Form, signifying ADE's acceptance of the Offeror's proposal and will remain in effect through June 30 2009, unless terminated, canceled, or extended as otherwise provided herein.
- 4. Option to Renew Contract. This Contract shall not bind nor purport to bind ADE and the Contractor for any contractual commitment in excess of the original contract term. ADE shall have the right, at its sole option, to renew the Contract, in one year increments or any portion thereof, not to exceed a total contracting term of five years. If ADE exercises such rights, all terms, conditions and provisions of the original Contract shall remain the same and apply during the option terms.
- **Price Adjustments.** Prices shall remain as bid for the initial term of this Contract, though, after that initial term the Contractor may request a price adjustment for products or services delivered under this Contract. Any requested price adjustment shall be fully documented to indicate reason or cause for the request. The Procurement Officer will analyze the request and compare it against market prices, trade publications, and the Consumer Price Index. If the Procurement Officer and the Contractor agree to a price adjustment, it shall be effected through a written bi-lateral contract amendment. Price adjustments shall become effective upon signature of the Procurement Officer, or as mutually agreed, though, at no time, shall upward price adjustments be retro-active.

### 6. Contractor's Obligation Regarding Confidentiality.

A. Due to the sensitive nature of the information maintained by ADE, the Contractor acknowledges that all information disclosed to it concerning ADE's operations during performance of this Contract shall not be disclosed to third parties without the ADE's prior written consent.

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- B. All proprietary information and all copies thereof shall be returned to ADE upon completion of the work for which it was obtained or developed.
- **Removal of Contractor Personnel.** The Contractor agrees to utilize only experienced, responsible and capable employees in the performance of the work. ADE may require that the Contractor remove from the job, by this Contract, employees who endanger person or property or whose continued employment under this Contract is, in the opinion of ADE, not justified due to unacceptable performance of duties, or is inconsistent with the interests of ADE.
- **8. Employment of State Personnel.** The Contractor shall not employ any person or persons in the employ of the State of Arizona for any work required by the terms of this Contract, without prior written approval of the Procurement Officer.
- **9. Acceptance of Services.** Determination of the acceptability of work will be made by ADE. Work shall be completed in a responsible and professional manner and in accordance with the Statement of Work, schedules, test plans, or performance/operating standards which are incorporated in each work assignment.
- **10. Ownership.** All deliverables and/or other products of this Contract (including, but not limited to, all software documentation, reports, records, summaries and other matter and materials prepared or developed by the Contractor in performance of this Contract) shall be the sole, absolute and exclusive property of ADE, free from any claim or retention of rights thereto on the part of the Contractor, its agents, subcontractors, officers, or employees, with the exception of third party proprietary software packages which may be procured under this or separate agreement.
- **11. Working Arrangements.** If needed, ADE agrees to provide working space, computer machine time and materials which may reasonably be required to perform services described herein. However, ADE may choose to utilize Contractor-provided facilities, equipment, software, etc.
- 12. No Guaranteed Quantities. The Contractor understands and hereby acknowledges that ADE makes no representations nor guarantees the Contractor any minimum or maximum number of units of service to be provided under this Contract.
- 13. Cooperation with Other Contractors and Subcontractors. The Contractor shall fully cooperate with other ADE contractors, subcontractors and assigns and shall carefully plan and perform its own work to accommodate the work of other ADE contractors. The Contractor shall not intentionally commit or permit any act which will interfere with the performance of work by any other ADE contractors.
- **14. Non-exclusive Status.** ADE reserves the right to have the same or similar services provided by other than the Contractor.
- 15. Warranty of Services.
  - A. The Contractor warrants that all services provided hereunder will conform to the requirements of the Contract, including all descriptions, specifications and attachments made a part of this Contract. ADE's acceptance of services or goods provided by the Contractor shall not relieve the Contractor from its obligations under this warranty.
  - B. In addition to its other remedies, ADE may, at the Contractor's expense, require prompt correction of any services failing to meet the Contractor's warranty herein. Services corrected by the Contractor shall be subject to all the provisions of this Contract in the manner and to the same extent as services originally furnished hereunder.

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**16. Shipping Terms.** Bid price(s) and terms shall be F.O.B. Destination at:

Arizona Department of Education 1535 West Jefferson Street Phoenix, Arizona 85009

- **17. Acceptance.** The CSPD Director shall be the final approval authority over project decisions. Each item delivered will be subject to a complete inspection by ADE CSPD/PDLA prior to acceptance. Inspection criteria shall include, but not limited to, conformity to the Specifications, mechanical integrity, quality, workmanship and materials.
- **Report Standards.** Reports or written materials prepared by the Contractor in response to the requirements of this Contract shall be thoroughly researched for accuracy of content, shall be grammatically correct and not contain spelling errors, shall be submitted in a format approved in advance by the Procurement Officer, and shall be submitted in draft form for advance review and comment by the Procurement Officer, if necessary or specified. The cost of correcting grammatical errors, correcting report data, or other revisions required to bring the report or written material into compliance with the Contract requirements shall be borne by the Contractor.

#### 19. Offshore Performance of Work Prohibited

Due to security and identity protection concerns, direct services under this contract shall be performed within the borders of the United States. Any services that are described in the specifications or scope of work that directly serve the State of Arizona or its clients and may involve access to secure or sensitive data or personal client data or development or modification of software for the State shall be performed within the borders of the United States. Unless specifically stated otherwise in the specifications, this definition does not apply to indirect or "overhead" services, redundant back-up services or services that are incidental to the performance of the contract. This provision applies to work performed by subcontractors at all tiers. Offerors shall declare all anticipated offshore services in the quote.

#### 20. Federal Immigration and Nationality Act:

The contractor shall comply with all federal, state and local immigration laws and regulations relating to the immigration status of their employees during the term of the contract. Further, the contractor shall flow down this requirement to all subcontractors utilized during the term of the contract. The State shall retain the right to perform random audits of contractor and subcontractor records or to inspect papers of any employee thereof to ensure compliance. Should the State determine that the contractor and/or any subcontractors be found noncompliant, the State may pursue all remedies allowed by law, including, but not limited to; suspension of work, termination of the contract for default and suspension and/or debarment of the contractor.

## SECTION 3 REQUIREMENTS

ARIZONA DEPARTMENT OF EDUCATION Contracts Management Unit 1535 West Jefferson Street, Bin 37 Phoenix, Arizona 85007

#### SOLICITATION NO. ED08-0038

#### 1. Purpose:

The Comprehensive System of Professional Development (CSPD) Unit of the Arizona Department of Education (ADE) is seeking quotes for the development and introduction of a CSPD Project Coordinator's Manual and a Capacity Building Coaches Manual for CSPD Project Improvement Professional Development, along with the professional development necessary to implement the contents of the manuals. The CSPD Unit of ADE provides professional development for staff working with students with disabilities and assists Arizona schools with recruitment, preparation, and retention of highly qualified special education personnel. CSPD Project Improvement Professional Development assists CSPD Project Coordinators and staff in project planning, implementation, and evaluation. The purpose of the CSPD Project Coordinators and Capacity Building Coaches Manuals is to provide a systematic and structured approach for project accountability, improvement, and support.

#### 2. Successful Offerors.

Interested parties shall submit a response to this solicitation describing their method for providing the services and materials requested. Offerors shall provide evidence of their expertise, experience and personal qualifications to complete this project. The response shall describe the process to be used in developing the manuals, including timelines and any meetings that will be scheduled. The response shall also describe the professional development that will be provided in connection and support of the manuals that are developed.

Contractor shall be responsible to provide total project management throughout the professional development and the development and introduction of the manuals to the CSPD staff. Contractor responsibilities are as follows:

- Well-defined process to develop the manuals with clearly noted timeframes to track progress.
- Schedule meetings with CSPD director appropriate ADE staff for consultation purposes and overall review
  of work.
- Develop appropriate process to introduce and refine manuals
- Consult with ADE staff to provide feedback on proper usage of manuals.
- Professional development intended to implement processes expounded on within the manuals.
- Schedule and facilitate Project Coordinators and Capacity Building Coaching meetings designed to improve project management, implementation and evaluation.

#### 3. Deliverables.

- A) Consultation Meetings with CSDP Director and ADE Staff on Manual Development and Introduction Process
- B) CSPD Project Coordinator's Manual
- C) Capacity Building Coaches Manual
- **D**) Professional Development Session(s) to Introduce Manuals
- E) CSPD Professional Development Meetings/Sessions

# SECTION 3 REQUIREMENTS

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#### SOLICITATION NO. ED08-0038

#### 4. Schedule

The offeror shall provide ADE with a complete schedule including start date, meetings, ongoing project management, completion date, and implementation of the referenced deliverables within this RFQ. The schedule shall be broken down into logical components as developed by offeror and approved by the ADE.

### 5. ADE Responsibilities

ADE and CSPD staff shall consult with contractor during the development process. ADE shall provide content requirements so as to provide direction for the CSPD Project Coordinators and Capacity Building Coaching Manuals. In addition, ADE shall provide electronic versions of documents and information to be included or incorporated in to the manuals.

## SECTION 4 CONTRACT ADMINISTRATION

ARIZONA DEPARTMENT OF EDUCATION Contracts Management Unit 1535 West Jefferson Street, Bin 37 Phoenix, Arizona 85007

#### SOLICITATION NO. ED08-0038

1. Payments. The Contractor will be paid upon the submission of proper invoices for the services performed. The Contractor shall submit invoices in two (2) copies. The Contractor's invoices shall be submitted to ADE at the address below.

Arizona Department of Education ADE/ESS/CSPD Attn: Miriam Podrazik 1535 West Jefferson Street, Bin #24 Phoenix, Arizona 85007

^	-	•
,	In	voices.
4.	1111	WILES.

- A. The Contractor shall submit invoices, in the format provided by ADE, for work that has been performed in accordance with the contract terms and conditions and accepted by ADE within thirty (30) working days after providing the services. ADE shall pay the Contractor within thirty (30) working days of receipt of invoices, provided the invoices include the required information and supporting documentation.
- B. The Contractor shall invoice only for the actual services performed in conjunction with the requirements of the contract.
- C. Each invoice shall provide the following information, as applicable: contract number and purchase order number.
- 3. Mailing of Payments. Address to which payment should be mailed, if different than that listed on the Offer and Award Form.

  (Company Name)

  (Street Address)

  (City & State)

  (Zip Code)

	(City & State)	(Zip Code)
4.	Contractor representative to contact for contract administrat	ion purposes:
	(Name and T	itle)
	(Street Addre	ess)
	(City & State)	(Zip Code)
	(Telephone & Facsimi	ile Numbers)

## SECTION 4 CONTRACT ADMINISTRATION

ARIZONA DEPARTMENT OF EDUCATION
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**5.** The ADE representative to contact for technical matters concerning contract performance (NOTE: this person is <u>not</u> authorized to direct contractor performance or make changes in contract requirements.):

Miriam Podrazik ADE/ESS/CSPD 1535 West Jefferson Street, Bin #24 Phoenix, Arizona 85007 Phone: (602) 364-4005

**6.** The Procurement Officer named below will manage all contract administration matters. All correspondence concerning this contract shall be directed to this individual.

Brian D. Ball Contracts Management Unit 1535 West Jefferson Street, Bin #37 Phoenix, Arizona 85007 Phone: (602) 542-4254

FAX: (602) 542-3359

# ATTACHMENT 5.1 PRICE SCHEDULE

ARIZONA DEPARTMENT OF EDUCATION Contracts Management Unit 1535 West Jefferson Street, Bin 37 Phoenix, Arizona 85007

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Provide complete production management in accordance with Section 4, Scope of Work.

Item Number	Unit	Description	Unit Price	Total Price
001	Each	CSPD meetings to establish manual direction and focus, and review drafts and progress.		\$
002	Each	Development of CSPD Project Coordinator's Manual		\$
003	Each	Development of Capacity Building Coaches Manual		\$
004	Each	Professional development session(s) to introduce manuals and instruct on proper usage of manuals		\$
005	Each	CSPD Project Improvement Professional Development Sessions		\$
006	Sales Tax* (if applica	ble) at%		\$
			Total Offer Amount	\$

Notice: If the transaction privilege (sales) taxes are not described and itemized on the offer, the State will assume that the price(s) offered includes all applicable taxes.

## **OFFEROR'S ORGANIZATION**

**SOLICITATION NO. ED08-0038** 

### **INSTRUCTIONS**:

Offerors shall complete each item, using attachments where necessary. Attachments shall indicate the item number and heading being referenced as it appears below. Failure to make full and complete disclosure may result in the rejection of offers.

1	A desimilatoration A mant	<u>YES</u>	<u>NO</u>
1.	Administrative Agent		
	Is the Offeror acting as an administrative agent for any other agency, firm, or governmental agency? (If YES, provide a description of the relationship in both, legal and functional aspects.)	IJ	[]
2.	Civil Rights Compliance Data		
	Has any Federal or State agency ever made a finding of noncompliance with any relevant civil rights requirements with respect to the Offeror's business activities? ( <i>If</i> YES, <i>provide an explanation</i> .)	[]	[]
3.	Prior Felony Conviction(s)		
	Has the Offeror, its major stockholders with a controlling interest, or its officers been the subject of criminal investigations or prosecutions or convicted of a felony? (If YES, provide an explanation.)	[]	[]
4.	Suspension or Exclusion from Federal or State Program(s)		
	Has the Offeror ever been suspended or excluded from any Federal or State Government program for any reason? (If YES, provide an explanation.)	[]	[]
5.	Does the Offeror have sufficient funds to meet obligations on time under the contract while awaiting payment from ADE? ( <i>If</i> <b>NO</b> , <i>provide an explanation</i> .)	D	[]
6.	Have any licenses ever been denied, revoked or suspended or provisionally issued within the past five (5) years? (If YES, provide an explanation.)	D	[]
7.	Has the Offeror or the Offeror's firm terminated any contracts, had any contracts terminated, or been involved in contract lawsuits? ( <i>If</i> YES, <i>provide an explanation.</i> )	[]	[]
8.	Does the Offeror, its staff, relatives, or voting members of the Board of Directors maintain any ownerships, employments, public and private affiliations, or relationships which may have substantial interest (as defined in A.R.S. 38-502, Conflict of Interest) in any contract, sale, purchase or service involving ADE? (If YES, provide a full explanation of the situation)		[]

## OFFEROR'S ORGANIZATION SOLICITATION NO. ED08-0038

9.	Phoenix area address and te	lephone number, if differ	ent than provided on the Offer and Award Form:
	(Street Number)		_
	(City and State)	(Zip Code)	_
	(Telephone Number)	(Fax Number)	_
10.	employees at each office lo	cation. Also indicate the	anizational structure, number and location of offices and the number of extent and type of involvement of each office listed. Identify the office will be assigned to any resultant contract.
11.	include a description of the	working relationship bet	other firm, indicate below the name and address of the parent firm. Also ween the Offeror's firm and the parent firm. Specify what impact, if any, rm's ability to meet the requirements for services described in this
	(Firm's Name)		_
	(Street Number)		_
	(City and State)	(Zip Code)	_
12.	If other than a government ag	gency	
	A. When was the Offe	eror's firm formed?	<u> </u>

If the Offeror's firm is incorporated, provide a list of the names and addresses of the Board of Directors.

B.

## **OFFEROR'S REFERENCES**

OFFEROR SHALL PROVIDE A MINIMUM OF THREE (3) REFERENCES.

1.	Comp	oany/Organization	
	A.	Address	
	B.	Point of Contact/Phone #	
	C.		
	C.	and Time Period	
2.	Comp	pany/Organization	
	A.	Address	
	В.	Point of Contact/Phone #	
	C.	Similar Services Provided	
		and Time Period	
3.	Comp	oany/Organization	
	A.	Address	
	B.	Point of Contact/Phone #	
	C.		
		and Time Period	
		-	

## OFFEROR'S PERSONNEL QUALIFICATIONS

### **INSTRUCTIONS**:

Complete a separate resume, specifically addressing each of the items listed below, for each person who will be proposed to fill the required positions as listed below. If attachments are used, indicate the item number and heading being referenced as it appears below. Attach to each form, the person's resume, current job description, and position(s) for which the person is proposed.

1.	Name of Person:
2.	Proposed position title when performing grant related duties:
3.	Position currently held in organization:  [] Owner/Partner  [] Other
4.	Number of years with organization
5.	Number of years experience within the established labor category
6.	Summarize the experience / expertise the above-named person where applicable to the labor category in the following areas:  A. Business Writing
	B. Project Management
	C. Professional Development / Training
7.	Describe any related education and training (identify degree(s), certification(s), license(s), and professional affiliation(s).
9.	Based on the area(s) of expertise specified in Paragraph 6, above, identify the primary function(s) of this person in terms of providing the services required by this solicitation.
10.	Indicate the percentage of time this person WILL be assigned to work under any contract resulting from this solicitation.



## ARIZONA DEPARTMENT OF ADMINISTRATION RISK MANAGEMENT SECTION

1818 WEST ADAMS PHOENIX, ARIZONA 85007 FAX 542-1982

#### SOLE PROPRIETOR WAIVER

NOTE: THIS FORM APPLIES <u>ONLY</u> TO STATE OF ARIZONA AGENCIES, BOARDS, COMMISSIONS AND UNIVERSITIES UTILIZING SOLE PROPRIETORS WITH NO EMPLOYEES. IF YOU ARE CONTRACTING WITH A CORPORATION, LIMITED LIABILITY COMPANY, PARTNERSHIP OR SOLE PROPRIETORS WITH EMPLOYEES, THIS FORM DOES NOT APPLY.

Both signatures must be signed and the completed form submitted to the State of Arizona, Department of Administration, Risk Management Section, Insurance Unit, 1818 W. Adams, Phoenix, AZ 85007. An authorized Risk Management Representative will sign and return to the agency to be maintained in their records.

Signature of Risk Management Authorized Signer

Date

## **EXHIBIT 6.1**



### CERTIFICATE OF INSURANCE

CONTRACT NO.

### **VENDOR:**

## ARIZONA DEPARTMENT OF EDUCATION

CONTRACTS MANAGEMENT UNIT 1535 WEST JEFFERSON, Bin 37 PHOENIX, ARIZONA 85007 (602) 542-6537

Prior to commencing services under this Contract, the Contractor must furnish the State, certification from insurer(s) for coverages in the minimum amounts as stated below. The coverages shall be maintained in full force and effect during the term of this Contract and shall not serve to limit any liabilities or any other Contractor obligations.

Name and Address of Insurance Agency::				Company Letter	Companies Affording Coverage:				
				A					
				В					
Name and	d Address of I	nsured:		C					
				D					
LIMITS OF LIABI MINIMUM - EACH OCC		COMPANY LETTER	Т	YPE OF INSURA	NCE	POLICY NUMBER	DATE POLICY EXPIRES		
Bodily Injury			Comprehe	nsive General Liab	ility Form				
Per Person			Premises (	Operations					
Each Occurrence			Contractua	al					
Property Damage			Independent Contractors						
OR			Products/Completed Operations Hazard						
Bodily Injury			Personal Injury						
And			Broad Form Property Damage						
Property Damage			Explosion & Collapse (If Applicable)						
Combined			Undergrou	Inderground Hazard (If Applicable)					
Same as Above	e		Comprehensive Auto Liability Including Non-Owned (If Applicable)						
Necessary if underlying is not above minimum			Umbrella Liability						
Statutory Limits	Workme			nen's Compensation and oper's Liability					
			Other						
State of Arizona and the Department named contract, purchase order, or otherwise requ insured shall be primary of other sources that	ested. It is agreed that				ays written notice to th	e State. This Certificate is not	ffect the coverage available to the valid unless countersigned by an		
Name and Address of Certificate Holder:				Date Issued:					
					Authori	ized Representative			